



# **Set-Up and Billing for Elderly Waiver (EW) and Housing Stabilization (HSS) Providers**

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## **MISSION**

To be the trusted health plan of choice for customers, members, partners and our employees.

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## **VISION**

To be trusted in the community for our unwavering commitment to high-quality, affordable health care.

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## **VALUES**

Customer-Focused • Excellence • Stewardship • Diversity • Integrity

# Agenda:

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Overview: Housing Stabilization Services (HSS)  
Overview: Elderly Waiver Services (EW)  
Non-Par Provider Setup for HSS and EW services  
Role of the Care Coordinator  
EW and HSS Authorizations  
Claim Submission Process  
Claim Appeals and Adjustments  
Resources and Trainings  
Q&A Session

# Overview: Housing Stabilization Services (HSS)

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# What are Housing Stabilization Services (HSS)?

- Housing Stabilization Services are a MN Medical Assistance benefit that assist people with disabilities (including mental illness and substance use disorder) and seniors to find and keep housing
- The goals (outlined by DHS) of HSS are to:
  - Support an individual's transition to housing (Housing Transition Services)
  - Increase long-term stability in housing (Housing Sustaining Services)
  - Avoid future periods of homelessness or institutionalization (Housing Sustaining Services)

\*\*If you are not currently an HSS provider, but interested, find more information [here](#).

# Medica Plans with HSS Benefits



- Available for all Medicaid members that meet eligibility criteria:
  - Medica Dual Solution (MSHO): Group # 07XXX
  - Minnesota Senior Care Plus (MSC+): Group # 59XXX
  - Medica AccessAbility Solution (SNBC): Group # 05XXX
  - Medica AccessAbility Solution Enhanced (SNBC SNP): Group # 08XXX
  - Medica Choice Care PMAP: Group # A00500

# Overview: Elderly Waiver (EW) Services

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# What are Elderly Waiver (EW) Services?

- Elderly Waiver (EW) services are part of a program that funds home and community-based services for people age 65 and older who require the level of care provided in a nursing home and choose to live in the community
- EW promotes community living and independence with services and support that address each person's individual needs and choices that go beyond what is available through Medical Assistance



# Elderly Waiver Providers

- The following provider types can bill Elderly Waiver Codes:
  - Skilled Nursing Facility (SNF)
  - PCA Agency
  - Home Health Care Agency
  - Elderly Waiver (non-contracted)
  - Durable Medical Equipment providers
- Providers must meet home and community based services (HCBS) billing and service documentation requirements for these services
  - See DHS provider manual for more information

# Medica Plans with Elderly Waiver Benefits



- MSC+ (Minnesota Senior Care Plus)
  - Members are 65+, Medicaid plan only. Some plans have Medicare as Primary, some do not
  - Group # 59XXX
- MSHO (Dual Solution)
  - Members are 65+, replaces both Medicare and Medicaid
  - Group # 07XXX

# Non-Par Provider Setup for HSS and EW Services

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# Provider Requirements

- In order to be set up as a Medica provider, you need to be registered with the Minnesota Department of Human Services (DHS)
- Just because a provider is set up to bill EW or HSS services does not mean they are contracted with Medica
- When looking for an Elderly Waiver provider, the Medica Care Coordinators use the [Waiver Services](#) search on the DHS resource: MnHelp.info

# Setup at Medica

- Providers should call the Provider Service Center (PSC) at **1-800-458-5512** to be set up as a non-contracted provider
  - Do not ask to be “contracted” with Medica, it is not necessary for EW or HSS Services
  - Take note of the person you work with in the PSC and ask for a reference number, in case there are any issues with the set-up
- Once initial contact is made with the PSC, the provider will need to fax a copy of their W9 and an Out-of-Network Provider Setup Form to the PSC representative
  - [Medica.com-> For Providers-> Administrative Resources-> Claim Tools: Electronic Claim Submission/Out-of-Network Provider Setup Form section](#)
- The PSC rep will have the provider information added to the Medica system. Once the provider is set up (typically 10-14 business days), they can begin submitting claims

# Out-of-Network Provider Setup Form:

**Out-of-Network Provider Setup Form**

**Note:** This form is currently available for use by all providers with the exception of Personal Care Assistant, Special Transportation, and Interpreter services.

**Initial setup**                       **System update**

**Clinic/Facility/Agency Name:** \_\_\_\_\_

**Federal Tax ID Number:** \_\_\_\_\_

Servicing Location Address

**Street:** \_\_\_\_\_

**City/State/ZIP Code:** \_\_\_\_\_

**Phone Number:** \_\_\_\_\_

Billing address (if different than above):

**Street:** \_\_\_\_\_

**City/State/ZIP Code:** \_\_\_\_\_

**Individual Provider Name:** \_\_\_\_\_

**Provider Credentials/Degree:** \_\_\_\_\_

**NPI/UMPI:** \_\_\_\_\_

(National Provider Identifier or Unique Minnesota Provider Identifier)

**Provider Specialty Type:** \_\_\_\_\_

# Out-of-Network Setup Micro-training



[Medica.com-> For Providers -> View Trainings -> Micro-Tranings -> Out-of-Network Provider Setup Form Training Video](#)

Quick video that walks you through how to properly fill out and submit the Out-of-Network form to get setup for billing to Medica!

# Additional Set-up Tips:

- If you are contracted for behavioral health services with Medica, you will still need to complete the OON setup process for EW or HSS services
- A separate form will need to be completed for each location/Tax ID
  - Medica sets up an internal “legacy number” that is tied to each provider type and location
  - This number is also tied to all affiliated authorizations and our claim processing system
  - If all of the information does not match, claims will not process and pay
- Information approved through DHS provider enrollment must match how they are set up on the Medica OON setup form
- DHS does not alert us of any business changes, they need to be submitted directly to Medica (this applies to both demographic changes and authorizations)



# Role of the Care Coordinator

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# Overview

Care Coordinators are responsible for:

- Conducting an annual assessment and creating a person centered care plan
- Assisting with paperwork, housing, local food banks, emergency funding, and other activities
- Coordinating medical, mental health and dental appointments
- Organizing specialists needed for various medical conditions
- Coordinating transportation to and from appointments with Medica Provide-A-Ride and other sources
- Disease prevention management and education
- Determining EW/HSS services needed and authorizing accordingly
- Working collaboratively with providers or county waiver workers (CAC, CADI, BI, DD)

# Identifying a Care Coordinator

- All MSHO, MSC+ and SNBC members are assigned a Care Coordinator who is familiar with the area where the member lives
- The Care Coordinator could be directly with Medica, one of our County Partners, Care Systems, or Agencies
- To identify a Care Coordinator, contact the Provider Service Center at **1-800-458-5512**
- Additional Contact Information: [County Partners, Care Systems and Agencies- Phone and Fax Numbers](#)
- Medica Choice Care PMAP and Medica MinnesotaCare members do NOT have Care Coordinators

# Care Coordinator or Provider Service Center?

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- Care Coordinator:
  - Discuss member specific issues, Authorization Questions/Changes for EW (example: rendering provider name change)
- Provider Service Center:
  - Billing/Claim Questions
  - Out-of-Network Setup/Demographic Change Requests

# HSS and EW Authorizations

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# Elderly Waiver Authorization Requirements

- Care Coordinators are responsible for authorizing Elderly Waiver services prior to administration
- Some services require written prior authorization for claims to pay, while others only require verbal authorization from the Care Coordinator
- Medica's Utilization Management team does not answer questions related to EW authorizations, always address directly with the Care Coordinator

# Housing Stabilization Service Authorization Requirements

- The HSS provider will work with the Care Coordinator to develop a plan and submit to Department of Human Services (DHS)
- Approval/Denial will be made by DHS and sent to Medica. You will get two approval letters- one from DHS upon approval, another from Medica when the referral has been entered into our system (within 10 days of approval)
- If a member changes providers, or their plan changes, DHS will send Medica the updated information so it is listed under the current policy

# Additional Housing Stabilization Tips

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- HSS provider listed on the DHS letter must match the provider billing for services or claims will not be processed
- Notification of HSS approval is also sent to the Care Coordinator for awareness
- If something doesn't look right with an authorization, reach out accordingly
- All provider setup, benefit and claim questions are to be discussed with the Provider Service Center (PSC), not the Care Coordinator



# Claim Submission Process

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# Overview:

- A claim is submitted either on paper or electronically to Medica
  - Electronic claims are accepted through clearinghouses, who then forward to Medica
  - MN providers are required to submit all claims electronically
- There are two different types of claims:
  - CMS-1500: Physician claim forms
  - UB-04: Facility claim forms
- All claims must follow MN Administrative Uniformity Committee (AUC) Guidelines
- Once a claim is submitted to Medica, it is either accepted or rejected

# Medica Claims Address and Payer ID



**P.O. Box 30990**

**Salt Lake City, UT 84130-0990**

**Electronic Payer ID: 94265**

**\*\* All Numeric Group #'s (MSHO, MSC+, SNBC, SNBC SNP)**

**P.O.Box 21342**

**Eagan, MN 55121-0342**

**Electronic Payer ID: MEDM1**

**\*\*Alpha-Numeric Group #'s (PMAP)**

# Submitting Claims through a Clearinghouse

- A Clearinghouse allows you to submit secure claims electronically. They scrub the claim for errors, then securely transmit the electronic claim to the insurance payer
  - Billing can be done in batches, rather than one member at a time
  - If a claim is rejected, you will receive an Advanced Claim Edit denial code
- MN E-Connect is an example of a free clearinghouse established to meet AUC guidelines for MN electronic billing requirements
  - To register with MN E-Connect, contact HealthEC at 877-444-7194
  - Technical assistance is also available via phone or email at [support@healthec.com](mailto:support@healthec.com)

# Claim Statuses

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- **Rejected:** Medica does not have the claim on file
- **Accepted/Pending:** Claim has been received by Medica
- **Paid:** Claim has been fully processed and paid
- **Denied:** Claim has been fully processed and denied

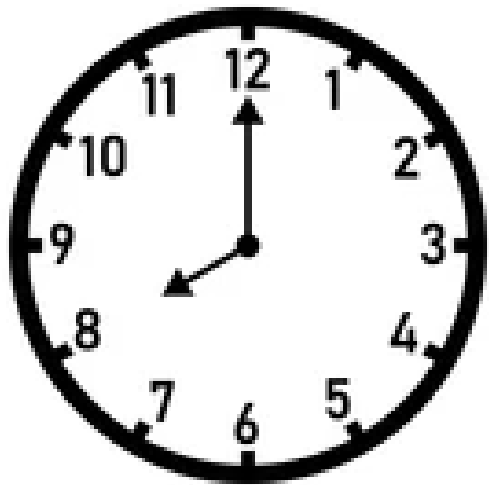
# Rejected Claim Process

- Rejected claims are typically not on file at Medica
- When a claim is rejected for missing/invalid information, provider should work with the Provider Service Center (PSC)
  - PSC will confirm if an image of the claim is on file
  - Demographic and claim information will be reviewed for accuracy
- If you have not completed the non-par setup process with Medica, your claim will reject
- Refer to the [Advanced Claim Edits \(A.C.E.\)](#) document on Medica.com for a list of rejection codes and descriptions

# Accepted Claim Process

- Once a claim is accepted, it goes through claim edits that are required by CMS and DHS based on correct coding guidelines
- Medica uses Coverage Policies, Reimbursement Policies and Utilization Management Policies to determine if and how a claim should pay
- For authorized services, claims will pay per the instruction on the Prior Authorization

# Timely Filing Guidelines



- Original claims must be received by Medica within the following timeframes:
  - 180 days: Contracted Providers
  - 365 days: Non-Contracted Providers
- Adjustments/Appeals must be received within the following timeframes:
  - 365 days from the date claim was originally processed
  - 60 days from denial date (if denied for lack of Prior Authorization)



# Additional Timely Filing Guidelines

- Adjustments due to: (1) Coordination of Benefits recovery; (2) payments subject to subrogation recovery; (3) duplicate claims payments; and (4) retroactive terminations due to a retroactive determination of a member's eligibility for a government program or subsidy, are not considered corrective adjustments and may be made at any time
- Click [here](#) for Medica's complete Timely Filing and Late Claims Policy, found on [medica.com](https://www.medica.com)

# Claim Appeals and Adjustments

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# Claim Adjustments

- An adjustment is requested when you are **changing information** that was initially submitted on a claim
- This can be submitted on the Claim Adjustment or Appeal Request Form, or as a **Corrected Claim** electronically
- Generally, adjustments are submitted to **correct coding errors** that were originally submitted

# Claim Appeals

- An appeal is requested when you are not changing information that was initially submitted on a claim, but requesting a different outcome
- Make sure you understand the details of a denial before submitting an appeal
- Submit the appeal using the Claim Adjustment or Appeal Request Form found [here](#) under the Adjustment and Resubmission Processes section
  - Include explanation and supporting documentation
  - Indicate where to find relevant details in the documentation
- If an appeal is denied and you have new information, submit a second level (final) appeal

# Resources and Training

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# Setup for Electronic Payments and Statements (EPS)

Providers can sign up directly for EPS with the following vendors:

- **Alpha-Numeric Group #'s: (PMAP)**
  - Registration page at InstaMed: <https://register.instamed.com/eraeft>
  - Questions on how to register?
    - Call: 1-866-945-7990
    - Email: [connect@instamed.com](mailto:connect@instamed.com)
- **All Numeric Group #'s: (MSHO, MSC+, SNBC, SNBC SNP)**
  - Registration page at Optum: <https://provider.linkhealth.com/#/>

Signing up for EPS gives you the option to review all Explanation of Benefits (EOB's) and Provider Remittance Advice (PRA's) online and receive payments electronically via Direct Deposit

# Provider Training Opportunities

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[Medica.com-> For Providers -> View Trainings](#)

- **Classes:** delivered monthly via live webinar
- **E-Learnings:** interactive trainings available on-demand
- **Micro-Trainings:** quick “how to” videos on various processes

Email [ProviderCollege@Medica.com](mailto:ProviderCollege@Medica.com) with any feedback/requests!

# Need Further Assistance?

## Contact the Medica Provider Service Center!

**I-800-458-5512**

### Call Center hours (CST):

- Monday 7:00 a.m. to 5:00 p.m. Central Standard Time (Closed 8:00 a.m. to 9:00 a.m. for department meetings)
- Tuesday-Friday 7:00 a.m. to 5:00 p.m. Central Standard Time



# Additional Resources:

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[Medica FAQ for Housing Stabilization Services](#)  
[DHS Website Resource \(for HSS\)](#)



Thank You!